BID OPENING FORM

BID TITLE: **Queen Mine Online Ticket Sales**

BIDS OPENED AT
Time: 2:00 p.m.
Date: August 13, 2020
Place: Bisbee City Hall

BID OPENING ATTENDEES:

Ashlee Coronado-City Clerk   Nina Williams- Deputy City Clerk

NUMBER OF BIDS RECEIVED: 7

BIDDER INFORMATION:

1. Etix, Inc.
   909 Aviation Parkway #900
   Morrisville, NC 27560

   Online Ticket Sales- 10% per ticket (maximum of $3.95)
   Box Office/ Phone Sales- $0.50 per ticket
   Processing fees 3%
   Include equipment at mutually agreed upon quantities

2. FareHarbor B.V.
   1515 Cleveland PL Suite 400
   Denver, CO80203

   Credit card process rate 1.9% =.30 per transaction
   Online convenience fee of 6% - directly to the customer

   No contract, no monthly fee and won't incur any cost to get set up

3. CENTAMAN Inc.
   17 North State Street, Suite 1830
   Chicago, IL 60602

   $12,230.00 Installation & Training
   $7,800.00 Software & Subscription Fees
   $737.50 Hardware and Equipment
   $20,767.50 Total Initial Investment
   $7,800.00 Ongoing Annual Investment

   Online Sales Transactions $0.30 each
   Sales Agent and Back Office Transactions $0.10 each
   Transaction via EMV Pin Pad $0.15 each

Storage of Credit Card Tokens Up to 2,500 tokens $195.00 per month
Tokens 2,501 $0.06 each

4. TIXTRECK
   2701 Ocean Park Blvd.
   Santa Monica, CA 90405

   No setup fees, no training fees, no yearly maintenance or support fees and no yearly service fees.
   No initial costs, no sign-up fees and no down payments.
   Relates to Hardware:
   Boca Printers (each) $52 Monthly Lease $1,250 Purchase
   IPods (each) $8 Monthly Lease $185 Purchase
   Linea Sleeves (each) $22 Monthly Lease $539 Purchase
   Credit Card Terminals (each) $13 Monthly Lease $300 Purchase

5. Palco4, Inc.
   80 SW 8th Street, Suite 2000
   Miami, FL 33130

   $100/ month for Domain Hosting (only if using custom domain for ticketing page).
   Online Sales $0.75/ ticket
   Box Office Sales $0.25/ ticket
   Online sales $0.25/ticket
   Comp Tickets and Cancellations (capped at 10% of monthly ticket sales. Anything above will incur the standard Box office per ticket fee).

6. Flybook Software, LLC
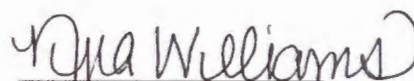   141 NW Greenwood Ave #103
   Bend, OR 97703

   No direct costs to the client- customers pay a booking fee of 6% of their total ticket cost.
   Credit Card Processing rate of a flat 2.65% and $0.20/transaction for all credit card transactions.

7. USeDIRECT
   99 Powerhouse Road, Suite 207
   Roslyn Heights, NY 11577

   $0.50/ticket sold, plus $1,000/day labor to develop online store, and $2,000 annual break and fix help desk support.

Ashlee Coronado
City Clerk

Nina Williams
Deputy City Clerk