



Copper Queen Library

SERVICE PROVIDER CONTRACT FOR ERATE YEAR 2021

Copper Queen Library ("Customer") hereby orders, and CamNet, Inc. ("CamNet") (SPIN Number: 143017447) agrees to provide, the Products and Services listed in this contract.

Copper Queen Library					
Erate Year 2021-2022					
Pricelist Summary					
Internal Connections	Total Cost	Total Eligible Portion	Total Ineligible Portion	School's Eligible Discounted Cost	Total School Cost (15% + Excess and Ineligibles)
Internal Connections	\$12,678.26	\$12,678.26	\$0.00	\$1,901.74	\$1,901.74

SUMMARY OF SERVICES

This contract is contingent on Customer obtaining funding approval as submitted on FCC Form 471 for E-Rate Year 2021 covering time period July 1, 2021-June 30, 2022 and is also contingent upon qualification by Customer to obtain their approved discount percentage against the Prices noted herein from the Universal Service Fund (E-Rate Discount) under the Universal Service School and Library Discount Program administered through the Federal Communication Commission. Provided this discount is obtained, Customer agrees to use all reasonable efforts to expeditiously complete required forms, including but not limited to, Forms 470, 471, and 486, and to assist CamNet as reasonably required in order that CamNet may collect payment promptly in accordance with the products and services ordered under this contract as a result of school participation. In the event the number of schools electing to participate in this project is less than projected herein or the total amount of the project is decreased, CamNet and Customer agree to amend this contract to reflect such adjustment; provided, however, that any such amendment to contract will be executed no later than ninety (90) days following the date of ERate approval to this contract unless otherwise expressly agreed in writing.

Contract is contingent upon approval of funding unless school decides to begin work prior to funding approval. In that case, school will be responsible for 100% of equipment, labor and other costs should Funding be denied.

PAYMENT TERMS

- CamNet, Inc. will respond to phone calls immediately with a return phone call and/or remote assistance. If the situation is not CamNet, Inc. cannot collect any payments from USAC until the School has paid its portion of the work; therefore, the School's discounted payment of the total contract amount is due in advance upon receipt of invoice, after funding approval and Signed Form 486.
- Remaining balance will be billed based on Progress Billing per the Universal Service Funding Process.
- Non-Erate Eligible amount due within 30 days of delivery and invoicing unless otherwise agreed upon.

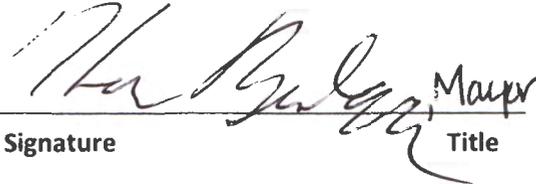
OTHER TERMS APPLICABLE TO THIS CONTRACT

- CamNet, Inc. is qualified to provide the services requested in this proposal. Our experience includes many similar jobs including Bonds and permit fees will be added if applicable.
- Any hidden obstacles or conditions found during the installation will not be the responsibility of CamNet. Work will be stopped by CamNet until the condition is cleared.
- Access to the facility infrastructure and rooms will be made available on a scheduled basis.
- School will assign a person who knows the existing cable plant and can make decisions on the cable route.
- School will provide existing as-built drawings of the facility, including all buildings on campus.

By signing this contract, CamNet and the Customer agree that the terms hereto apply to the Products, Software, and Services listed in this contract. This contract is subject to acceptance by CamNet.

Copper Queen Library

CamNet, Inc.


Signature _____ Title _____


Signature _____ Title _____

Ken Budge 3/15/2021
Printed Name Date

Cam Ferrante 2/17/2020
Printed Name Date



Copper Queen Library

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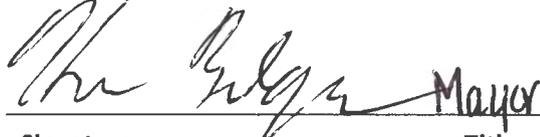
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Copper Queen Library


Signature Title

Ken Budge
Printed Name Date

CamNet, Inc.


Signature Title

Cam Ferrante
Printed Name Date

2/17/2020



Copper Queen Library

SERVICE PROVIDER PROPOSAL FOR ERATE YEAR 2021

INTRODUCTION

CamNet, Inc. appreciates the opportunity to bid on Copper Queen Library ERate for Category 2 Equipment and Services. CamNet, Inc. has a proven track record of providing reliable, useable, and enduring networking solutions. We trust that you will appreciate the merits of our proposal and we hope to work together with you on this project.

CamNet, Inc. is an Information Technology (IT) solution provider that installs and manages cost-effective IT solutions for small to large organizations. We provide comprehensive IT solutions with a "single source" approach. We are certified and capable of managing all of your IT needs including technology planning, design, procurement, implementation, training, technical support and maintenance.

CamNet, Inc. has been in business since 1994 and is committed to Customer Satisfaction. Our mission statement emphasizes our dedication to providing effective and reliable IT solutions tailored to help our customers achieve greater productivity at a significant cost savings.

TECHNICAL APPROACH

By choosing CamNet as your ERate vendor, you will get a partner who will work with you to understand your needs, listen to your specific requirements, and implement them in an easy-to-use but sophisticated design to accomplish your goals.

Our staff includes certified technicians who can understand your needs and structure your network to become an indispensable tool for enhancing the education of your students. We will work with you to make the difference between having an under-utilized network and one which is tuned to the needs of the school so that it becomes a valuable, important, learning and administrative tool.

RESPONSE TIMES & REMOTE ASSISTANCE

CamNet, Inc. will respond to phone calls immediately with a return phone call and/or remote assistance. If the situation is not critical, we will schedule it for the next scheduled visit. In the event of a network down or similar emergency CamNet, Inc. will have personnel on site within hours.

Because we support clients statewide in New Mexico, Colorado, and Arizona, we have developed sophisticated remote access and support capabilities. This enables us to provide immediate assistance even though we are not on site. We can maintain and monitor the servers as well as connect directly to the desktop on most computers.

DOCUMENTATION

CamNet, Inc. will continue to enhance the documentation which already exists for Copper Queen Library's network. We will document all service requests, application installs, setup checklists, server configuration, router configuration, Backup & Restore procedures, Disaster Recovery procedures, etc. We will work with to standardize & document software and setup/configuration procedures. We will document and implement security settings for email and internet usage according to Departmental specifications.

QUALIFICATIONS

CamNet, Inc. is qualified to provide the services requested in this proposal. Our experience includes many similar jobs including those listed in our References section.

In addition to our Business Management staff, CamNet, Inc. currently employs eight full-time technicians. We have a selection of on-call employees that we draw on for large cabling jobs. This gives us the experience and personnel to adequately handle the installation, configuration, and maintenance of the Copper Queen Library's network.

Name of company	Address	Contact person	Phone #:	Years Services Provided
Altar Valley School District #51	16350 W. Ajo Way Tucson, Arizona 85735	Mr. Christine Yrigolla Business Manager	(520) 822-1484	2016-Current
Paradise Valley USD	15002 N. 32nd St. Phoenix, AZ 85032	Mr. John Blaine Facilities Director	(480) 449-2033	2015-Current
Shiprock Associated Schools, Inc.	P.O. Box 1809 Shiprock, New Mexico 87420	Ms. Tonia Clark	(505) 368-2100	2011-2018
Tucson Unified School District	1010 E 10 th Street, Bldg. B Tucson, Arizona 85719	Mr. Peter Herran Facilities Director	(520) 225-4763	2016-Current

EXPERIENCE, CERTIFICATIONS & KEY PERSONNEL

- Network Infrastructure including Design, engineering installation and maintenance of Cabling, Fiber Optics, Rack Systems, UPS Backups, Switches, Routers Firewalls, WAN, VLANs, etc.
- Server installation, configuration and maintenance including extensive experience with virtual servers, Active Directory configuration and management, group policies and security.
- Successful voice/Data convergence installations including voice over IP phone systems for schools and businesses.
- Successful integration of voice and data cabling, switching, traffic prioritization over local and WAN links
- Wireless Infrastructure of access points and wireless LAN controllers including site planning, installation, configuration, tuning & optimization and maintenance
- Project Management & Documentation

CamNet, Inc. is fully licensed, bonded, and insured. Insurance information is available upon request. Bid bonds can be provided upon request.

Cam Ferrante, President. Cam has been in the computer industry since the inception of the personal computer in 1982. He has been a certified network engineer since 1989 and has designed, engineered, installed and maintained networks for many customers including Fortune 500 companies, the Federal Government, state and local governments and local businesses. Please see the list of references.

Other certifications held by the staff at CamNet, Inc. include:

- Cisco Premier Partner
- CCNA (Cisco Certified Network Associate)
- CCNA Voice (CCNA for Voice over IP & Communications Manager)
- CCNP (Cisco Certified Network Professional)
- CCDA (Cisco Certified Design Associate)
- TPM (BICSI Telecommunication Project Manager)
- PMP (Project Management Professional)
- MCITP (Microsoft Certified Information Technology Professional)
- Dell Certified Technician
- A+
- Security +
- Network +
- Dell Premier Partner
- Microsoft Silver Partner
- HP Certified Partner

KEY PERSONNEL

Cam Ferrante, President, cam@camnet.us, (505) 228-1166

Mollie Gunkel, CEO, mollie@camnet.us, (505) 504-0025

Josh Baker, Account Manager, josh@camnet.us, (505) 504-0177

REGISTRATION, CONTRACTS, LICENSING & INSURANCE

FEIN: 85-0466287

DUNS: 072476059

ERate SPIN: 143017447

GSA: GS-35F-0354V

CAGE/NCAGE: 4QQD9

SAMS Registration: Active, Current

New Mexico CRS: 02-378898-00-4

New Mexico Registered State Vendor #:
5500187

New Mexico ES07 Telecommunications
License #: 80574

New Mexico Resident Business Certification #:
74R61

New Mexico State/Local Contract: TCC-2007-
074

Arizona Registered State Vendor #: 23032

Mohave Erate Contract #: 19B-ECAM-0307

**Mohave Educational Services Cooperative
Contract #: 17L-CAMNET-1115**

1GPA Cooperative Contract #: 16-11PV-02

Arizona State Tax License #: 07622466-P

Arizona K-67 Low Voltage Contractors License
#: ROC230854

SUMMARY

CamNet, Inc. is excited at the opportunity to work with Copper Queen Library on the upcoming year's projects. Please call me if you have any questions regarding this proposal, or if I can help in any other way.



Cam Ferrante, President
CamNet, Inc.
P.O. Box 6407
Albuquerque, New Mexico 87197
Telephone: (505) 228-1166
Office: (505) 761-4500
Email: cam@camnet.us



CamNet, Inc.
Computer Networking Solutions
PO Box 6407
Albuquerque, NM 87197
(505) 761-4500

**Copper Queen Library
Erate Year 2021-2022
Internal Connections**

Qty (Col 4)	Description	Make (Col 5)	Model (Col 6)	Price Each	Extended Price	Erate Eligibility	One-Time Eligible Cost - Each (Col 10)	One-Time Ineligible Cost - Each (Col 11)	Estimated One-Time Eligible Cost	Estimated One-Time Ineligible Cost
Network Electronics										
Sophos Wireless										
2	Sophos APX 320X (FCC) outdoor access point plain, no power adapters/PoE Injector	Sophos	A32XCHNF	\$605.63	\$1,211.25	100%	\$605.63	\$0.00	\$1,211.25	\$0.00
2	Sophos APX 530 IEEE 802.11ac Wireless Access Point. 2.40 GHz, 5 GHz-MIMO Technology - 2 x Network (RJ-45) - Wall Mountable, Ceiling Mountable, Desktop	Sophos	A530TCHNF	\$444.13	\$888.25	100%	\$444.13	\$0.00	\$888.25	\$0.00
4	Sophos Central Wireless Standard for APX - Subscription License - 1 Access Point - 1 Year Price Level	Sophos	CW5E1CSAA	\$77.53	\$310.13	100%	\$77.53	\$0.00	\$310.13	\$0.00
Cisco Small Business Switches										
1	Cisco Small Business SG350-28P- Switch- 28 Ports- Managed - Rack Mountable: Switch L3-managed -24x 10/100/1000 (PoE) + 2x Combo Gigabit SFP + 2x Gigabit SFP-Rack Mountable - PoE+ (195W)	Cisco	SG350-28P-K9-NA	\$779.07	\$779.07	100%	\$779.07	\$0.00	\$779.07	\$0.00
Sophos Firewall										
1	Sophos XG 310 Network Security/Firewall Appliance. 8 Port - 1000Base-T, 1000Base-X, 10GBase-X - 10 Gigabit Ethernet - 8 x RJ-45 - 5 Total Expansion Slots - 1U - Rack-mountable	Sophos	XG31T2HUS	\$2,515.80	\$2,515.80	100%	\$2,515.80	\$0.00	\$2,515.80	\$0.00
1	Sophos XG 310 Enterprise Guald Plus with Enhanced Support -12 months	Sophos	NS311CSEA	\$2,728.32	\$2,728.32	100%	\$2,728.32	\$0.00	\$2,728.32	\$0.00
Cabling										
2	Cat 6 Data Drops, Terminated, Tested and Labeled. "As-Builts" will be provided at the conclusion of the project		CAT6	\$250.00	\$500.00	100%	\$250.00	\$0.00	\$500.00	\$0.00
2	Cat 6 Data Drops Exterior, Terminated, Tested and Labeled. "As-Builts" will be provided at the conclusion of the project. Includes Building Penetration		CAT6	\$500.00	\$1,000.00	100%	\$500.00	\$0.00	\$1,000.00	\$0.00
Misc										
1	Installation, Testing, Network Documentation, Project Management, Configuration, Travel, per diem and all eligible costs associated with project.	CamNet Inc.	LABOR	\$1,798.17	\$1,798.17	100%	\$1,798.17	\$0.00	\$1,798.17	\$0.00
1	Taxes for Network Electronics	Taxes	Taxes	\$953.55	\$953.55	100%	\$953.55	\$0.00	\$953.55	\$0.00
Subtotal For Network Electronics									\$12,684.54	\$0.00
TOTAL PROJECT COST									\$12,684.54	\$0.00

CamNet Inc. cannot guarantee Erate Eligibility and may change Actual USAC Discount Percentage will be determined by USAC. The total amount of the project may exceed your Estimated Category 2 Funding amount. In that case, the school can either reduce the quantity or items requested, or agree to pay the overage outside of Erate.

Erate Eligible Portion	\$12,684.54
Erate Ineligible Portion	\$0.00
USAC Portion (Based on USAC Reported Discount Percentage)	85% \$10,781.86
School Portion (Based on USAC Reported Discount Percentage)	15% \$1,902.68
School Portion (100% of Ineligible Portion)	\$0.00
Total School Portion	\$1,902.68

Signature: _____

Date: _____